## 上外版 选择性必修第二册第三单元 第1课时 学案(教师版)

## Worksheet

| Published in: <u>Journal of Consumer Research</u>                                |  |                                    |
|--|--|------------------------------------|
| Topic:What factor determines whether or not we donate_?                          |  |                                    |
| Finding:   | empathy and                            | a sense of justice determine       |
| whether people choose to donate or not.  |  |                                    |
| In other words, people who <u>are empathic</u> are more likely to donate         |  |                                    |
| while those who <u>regard themselves as high moral</u> are less likely to do so. |  |                                    |
|  |  |                                    |
| • Reasons:   |  |                                    |
|  | People who _are empathic _             | People who <u>have a sense of</u>  |
|  | tend to think that <u>suffering is</u> | justice tend to consider that      |
|  | universal and thus relates to          | sufferers are responsible for      |
|  | others' suffering, so they will        | their own situation , so they      |
|  | donate.                                | won't donate.                      |
| • Evidence:  |  |                                    |
|  | When asked to recall <u>their own</u>  | When_the donors are made to_       |
|  | past suffering_, people <u>will</u>    | believe the sufferers have lost    |
|  | relate to the sufferers                | their jobs because of alcohol use, |
|  | and are more likely to donate.         | they are less likely to donate.    |
|  |  |                                    |
|  |  |                                    |